

宁波玖沃防爆科技有限公司

Ningbo Joiwo Explosion-proof Science and Technology Co., Ltd

公司介绍
The company profile

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Part 01

企业介绍

Company profile

Company profile

JOIWO 玖沃



宁波玖沃防爆科技有限公司

Ningbo Joiwo Explosion-proof Science and Technology Co., Ltd.

Ningbo Joiwo Explosion-Proof Science and Technology Co., Ltd. was established on Aug. 30th, 2011 and is headquartered at No. 695 Yangming West Road, Yuyao City, Zhejiang Province. We are an enterprise specializing in the research and development, production and sales of industrial dispatch communication systems, explosion-proof telephones, prison telephones, bank telephones, clean telephones, telephone accessories and other products. The company has a construction area of 20,000 square meters, advanced modern production and processing equipment and a high-quality R&D team.

As an enterprise with leading comprehensive capabilities, Joiwo integrate mold development, injection molding, die-casting, and hardware processing and manufacturing. Our product design and development, processing and manufacturing, assembly, testing, installation and commissioning and technical services are comprehensive, with excellent product performance and outstanding cost-effectiveness. More than 90% of product parts are produced by the company itself, ensuring controllability of quality and delivery to meet the diverse needs of customers.

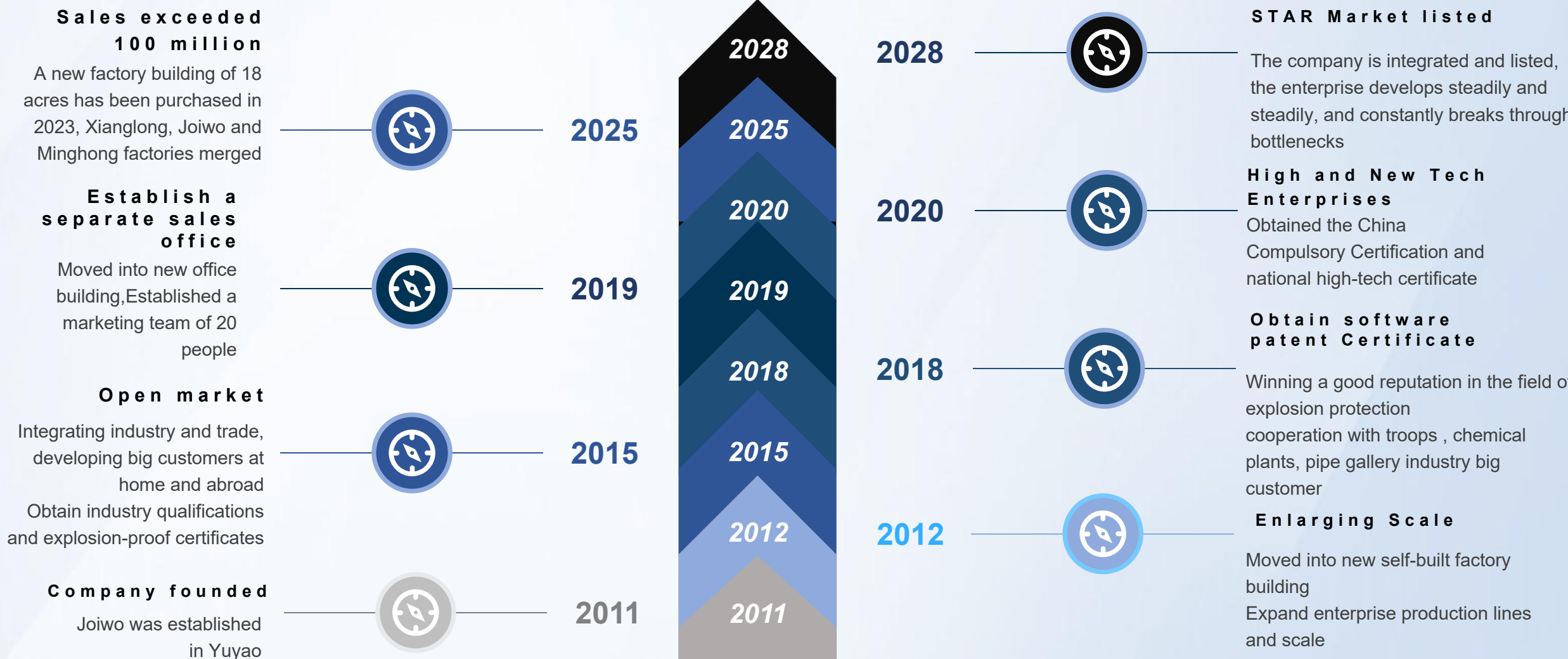
Over the years, Joiwo has adhered to the core value of "customer-centric" and established long-term strategic cooperative relationships with customers. Our proud "Joiwo" brand has become the preferred partner of many well-known enterprises at home and abroad. Our products are widely used in key industries such as the military, petroleum, chemical industry, medicine, clean rooms, electric power, pipe corridors, tunnels, ships, banks, prisons, etc., and are sold well in domestic provinces and cities as well as in more than 20 countries and regions.

Development History

JOIWO 玖沃

宁波玖沃防爆

Ningbo Joiwo have always adhering to the "customer first, quality first" business philosophy.



Joiwo Advantage

JOIWO 玖沃

Leader

proposer and
advocate

Developed pipe gallery fiber
optic telephones in 2017
Suzhou Pipe Gallery serves
as government
demonstration project
Function demonstration
operation

10Year

Focus and
professionalism

With more than **10** years of
R&D experience
ODM & OEM available

TOP1

Explosion-proof
industry innovation

Top 1 enterprise in innovation
of explosion-proof telephones
Product appearance obtained
patent certificate

COMP

Complete range of
telephone systems

Include the
Analog ,Voip,Fiber
communication system

Company qualification - high-tech enterprise

JO:WO 玖沃



Healthy
System



ISO9001



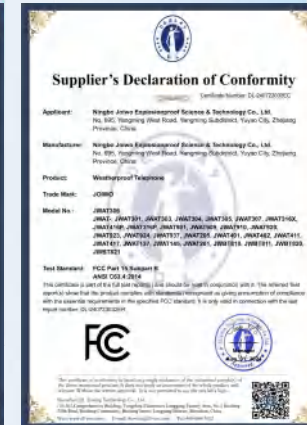
Environmental
System



High and New
Tech
Enterprises



RoHS



FCC



CE

Company qualifications—software and patent Certificates

JOIWO 玖沃



Company qualifications—Explosion-proof certificate

JO:WO 玖沃



CNEX-Telephone



CNEX-loudspeaker



CNEX-Junction box



CNEX- tube



ATEX



CCC- Telephone



CCC-Loudspeaker



CCC- Junction box



IP68



IP67

Company Qualifications - Product Test Report

JOIWO 玖沃



Explosion-proof telephone test report



Explosion-proof telephone junction box test report



Explosion-proof telephone junction box test report



Explosion-proof telephone junction box test report



Explosion-proof telephone flexible tube test report



Explosion-proof telephone anti-corrosion report



Explosion-proof speaker anti-corrosion report



Weather-proof telephone anti-corrosion report



Explosion-proof speaker sound pressure report



Waterproof telephone IP67 certificate

Production Environment

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宁波玖沃防爆科技有限公司

Ningbo Joiwo Explosion-proof Science and Technology Co., Ltd.

With high quality products and good service

Joiwo has become the network provider for famous domestic and foreign enterprises.



◆ Injection molding, die-casting, hardware, production, loading testing, assembly workshop

◆ Sales Team

◆ R & D team

R & D team Advantage

JOIWO 玖沃

Joiwo invests a lot of R&D energy every year, and its electronic engineers with more than 10 years of experience can provide professional customized development and technical services for customers.

The "Joiwo" brand operation team was established in the early days of the company's establishment. The telecom products are widely used in petroleum, chemical industry, subways, tunnels, and pipe corridors, electric power, highways, ships, docks, fire protection and other industries, it sells well in various domestic provinces and cities and more than 20 countries, and have good reputation from users.



10 years

more than 10 years of experience



10%

R&D headcount
accounts for about 10%

Production capacity

JOIWO 玖沃



6000 Sets/Month

Various types of waterproof telephones, explosion-proof telephones, prison telephones, etc.



Factory & Quality Control

JOIWO 玖沃



• Materials

- Every raw material arriving at the warehouse will be inspected by QC. If any substandard products are found, they will be returned to the supplier for processing so that no defective products are accepted.



• Production

- For each product, there is an independent technical document. The product is produced according to the document, the first article is confirmed, and random inspection is carried out according to the normal proportion.



• Finished product

- Finished product testing: Through professional testing equipment and layer-by-layer testing, we ensure that we can meet the technical requirements and standards of customers around the world.

Test Equipment

JOIWO 玖沃



Key Life Test



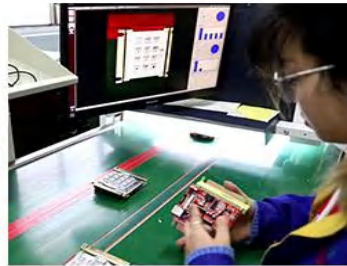
Salt Spray Test



High&Low
Temperature Test



Waterproof Test



Keypad Scanner Test



Keypad Signal Test



Electroacoustical Test



FR Test



Telephone Test

- **Independent Production Workshop**
Have mold workshop, injection molding workshop, stamping sheet metal workshop, stainless steel font corrosion workshop and wire processing workshop.
- **Advanced Equipment**
 - Have key life tester, salt spray tester, keypad signal tester, handset tension tester, high and low temperature tester etc
- **Strict Quality Control**
 - Produce key components independently and control quality strict.
- **Fast after-sales response**
 - Ensure timely response to customers' after-sales needs.

产品介绍

Product introduction

Part 02



Main control room dispatch communication system

JOIWO 玖沃



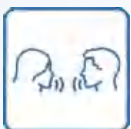
IP server



**Touch screen
dispatching console**



**Optical fiber ring
network host**



**Scheduling
intercom**



video call



SOS



**Monitor
recording**



Broadcast

Industrial broadcast amplified intercom terminal

JO:WO 玖沃

Main Products: Industrial explosion-proof telephones, waterproof telephones, prisons, banks, campus communication and other terminals

Application : Urban comprehensive underground pipe corridors; emergency communication systems for highways and tunnels; dispatching and communication command systems for troops, petroleum, and chemical plants; power plants, nuclear power plants, steel plants, mines, pharmaceutical plants, banks, campuses, prisons, clean rooms, ships, and docks and other industrial fields.



Audio and video broadcast terminal equipment

JOIWO 玖沃

Main Products: Industrial power amplifiers, broadcast gateways, explosion-proof horn loudspeakers, waterproof horn loudspeakers, ceiling-mounted speakers, wall-mounted speakers, waterproof sound columns and other equipment

Application: Urban comprehensive underground pipe corridors; emergency communication systems for highways and tunnels; petroleum, and chemical plants; power plants, nuclear power plants, steel plants, mines, pharmaceutical plants, banks, campuses, prisons, clean rooms, ships, and docks and other industrial fields.



Product Description

JO:WO 玖沃

Explosion-proof Telephones

- JWBT series explosion-proof telephones can be customized according to customer needs: there are four communication systems: host (analog), hostless, IP network, and optical fiber;
- Explosion-proof mark: Ex d ib IIC T6 Gb/EX tD A21 IP66 T80°C;
- Optical fiber and IP phones support SIP/IAX protocols and can be interconnected with various IMS/softswitch systems.
- Analog phones can be directly connected to telecommunications networks or exchange intranets;
- Supports a variety of broadcast methods;
- The patented design of the phone casing is waterproof and dustproof, no waterproof cover is needed, it is beautiful and practical;
- Hotline number can be set and automatic dialing can be realized when picking up the phone;
- Aluminum alloy die-cast shell, stainless steel keyboard, anti-riot and anti-noise earpiece, zinc alloy hanging fork;

◆ JWBT811



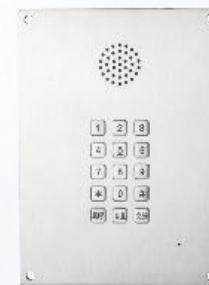
◆ JWBT820



◆ JWBT810



◆ JWBT812



◆ JWBT813



Product Description

JO:WO 玖沃

◆ JWAT910



Waterproof Telephone

- JWAT series waterproof telephones can be customized according to customer needs: there are four communication systems: host (analog), hostless, IP network, and optical fiber;
- Protection level: IP66;
- Optical fiber and IP phones support SIP/IAX protocols and can be interconnected with various IMS/softswitch systems;
- Analog Telephones can be directly connected to telecommunications networks;
- Hotline number can be set and automatic dialing can be realized when picking up the phone;
- Supports a variety of broadcast methods;
- The patented design of the phone casing is waterproof and dustproof, no waterproof cover is needed, it is beautiful and practical;

◆ JWAT216



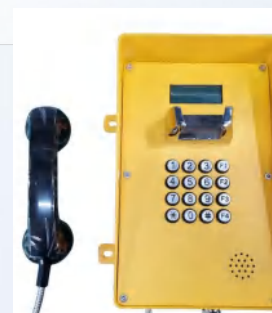
◆ JWAT305



◆ JWAT303



◆ JWAT945



◆ JWAT907



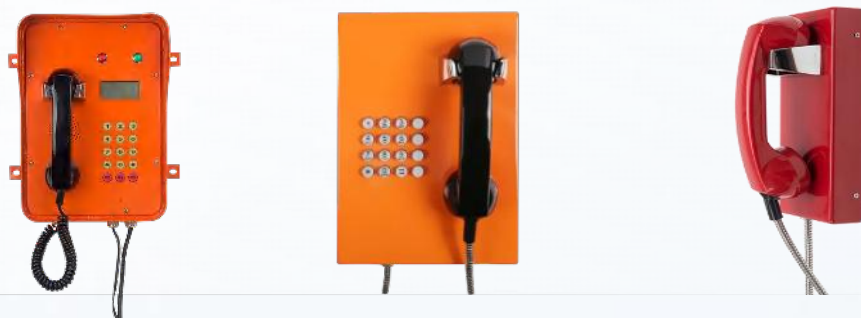
Product Description

JOIWO 玖沃

Bank Public Telephone

- Suitable for use in self-service banks, stations, airports, squares, shopping malls, complaints, convenience services, hospitals, vehicle management offices and other environments;
- The telephone can form an independent communication system with the program-controlled switch and can be directly connected to the telecommunications network;
- The housing is made of high-strength cold-rolled steel material, with DuPont customized plastic powder on the surface and high-temperature baking treatment, making it brightly colored, wear-resistant and corrosion-resistant;

◆ JWAT207 ◆ JWAT203 ◆ JWAT205



Jail Telephone

- It is suitable for internal intercoms and communications in prisons, labor camps, drug rehabilitation centers and other places that need to be monitored.
- Stainless steel surface brushed shell, high mechanical strength and strong impact resistance.
- All parts and components are produced by our company, with strict quality control and fast after-sales response.

◆ JWAT135 ◆ JWAT133 ◆ JWAT137



Product Description

JOIWO 玖沃

◆ JWAT411



Handsfree Telephone

- Joiwo Intercom Telephones featured vandal resistant, steel material, IP54-IP65 waterproof defend grade which could be installed on indoor or outdoor , Easy to clean,high corrosion resistant, high mechanical strength and strong impact resistance.

◆ JWAT414



◆ JWAT402



◆ JWAT407



◆ JWAT410

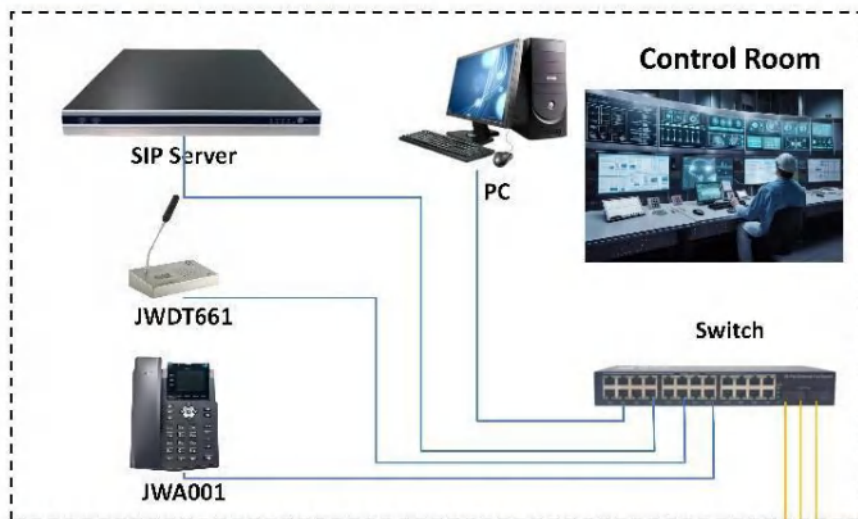


The background of the slide is a photograph of an industrial facility, likely a refinery or chemical plant. It features a complex network of blue steel structures, pipes, and tall distillation columns against a clear blue sky. A banner with Chinese characters is visible on one of the structures.

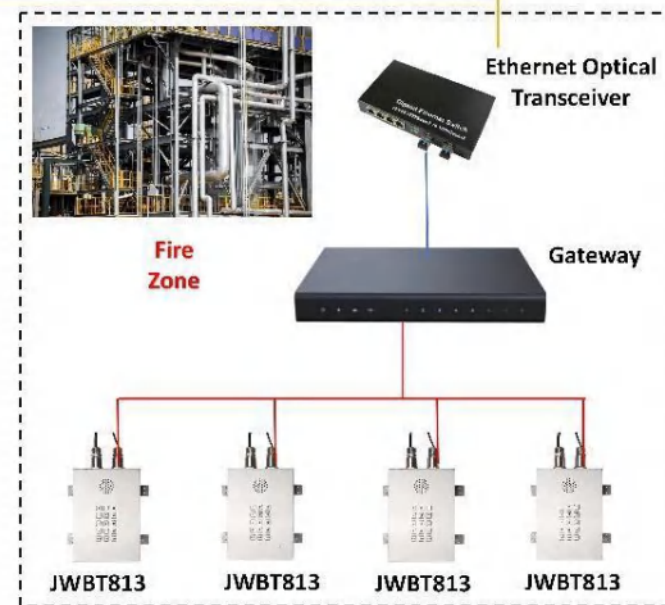
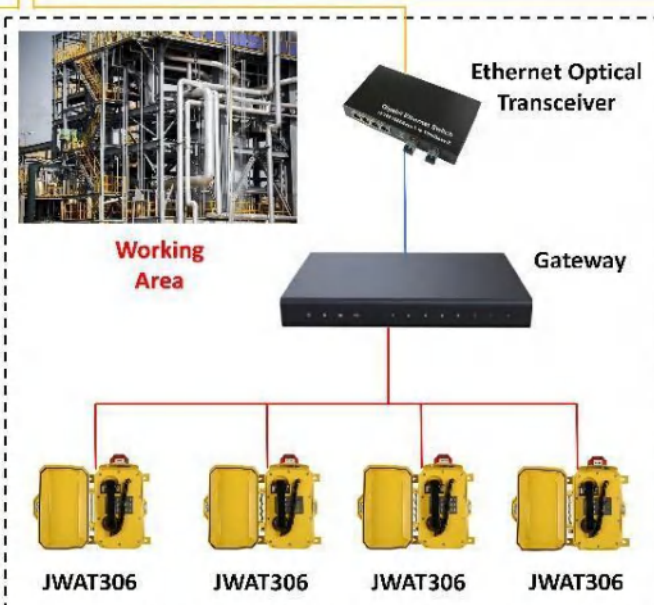
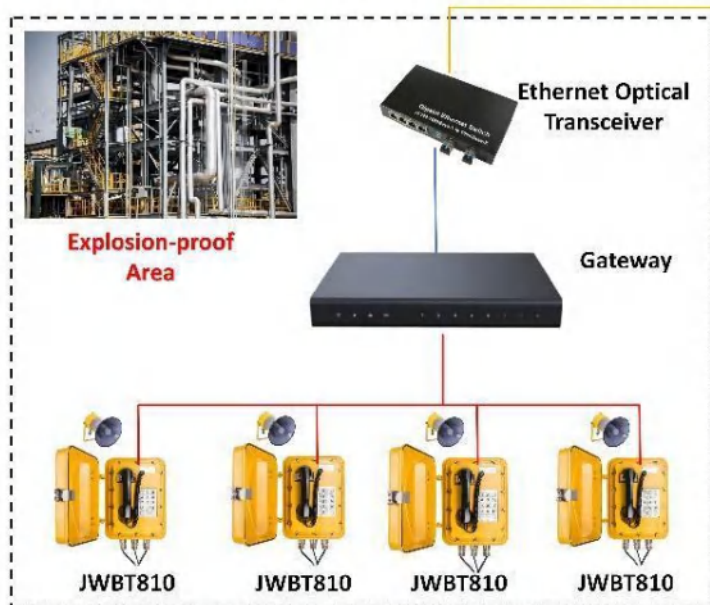
Part 03

通讯服务系统图

Communication System Diagram



- Network Cable
- Fiber Optic Cable
- Telephone Line



Control Room

SIP Server

Switch
JWDT1024D



IP Telephone
JWA001



IP Telephone
JWA001



IP Telephone
JWA001

Local Area Network



Switch
JWDT1024D

Explosion proof
Telephone JWBT811



Loudspeaker
JWBY-25

Explosion proof
Telephone JWBT811



Loudspeaker
JWBY-25

Explosion proof
Telephone JWBT811

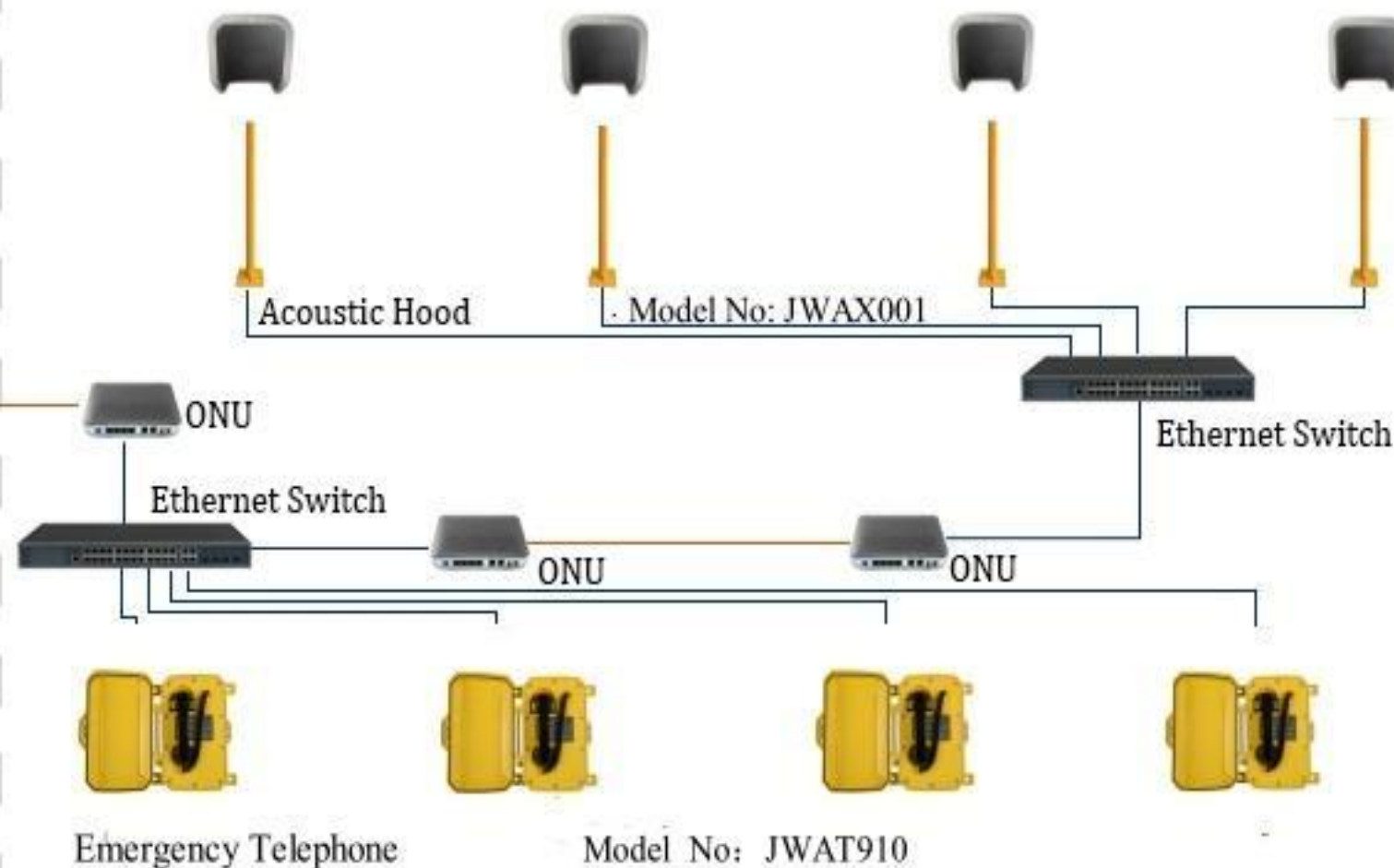
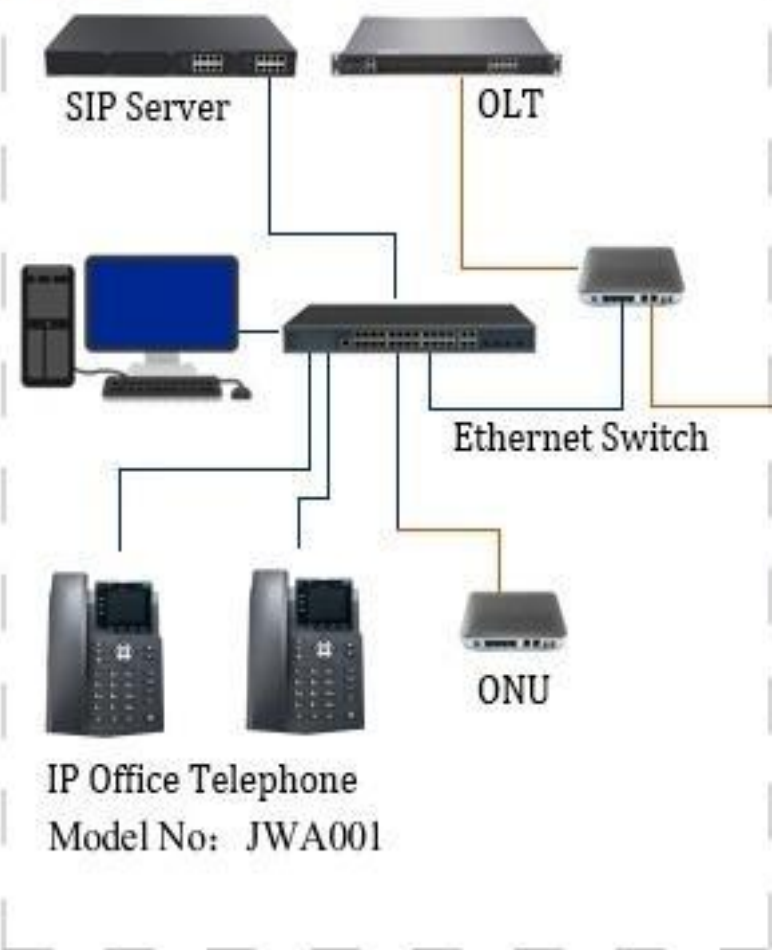


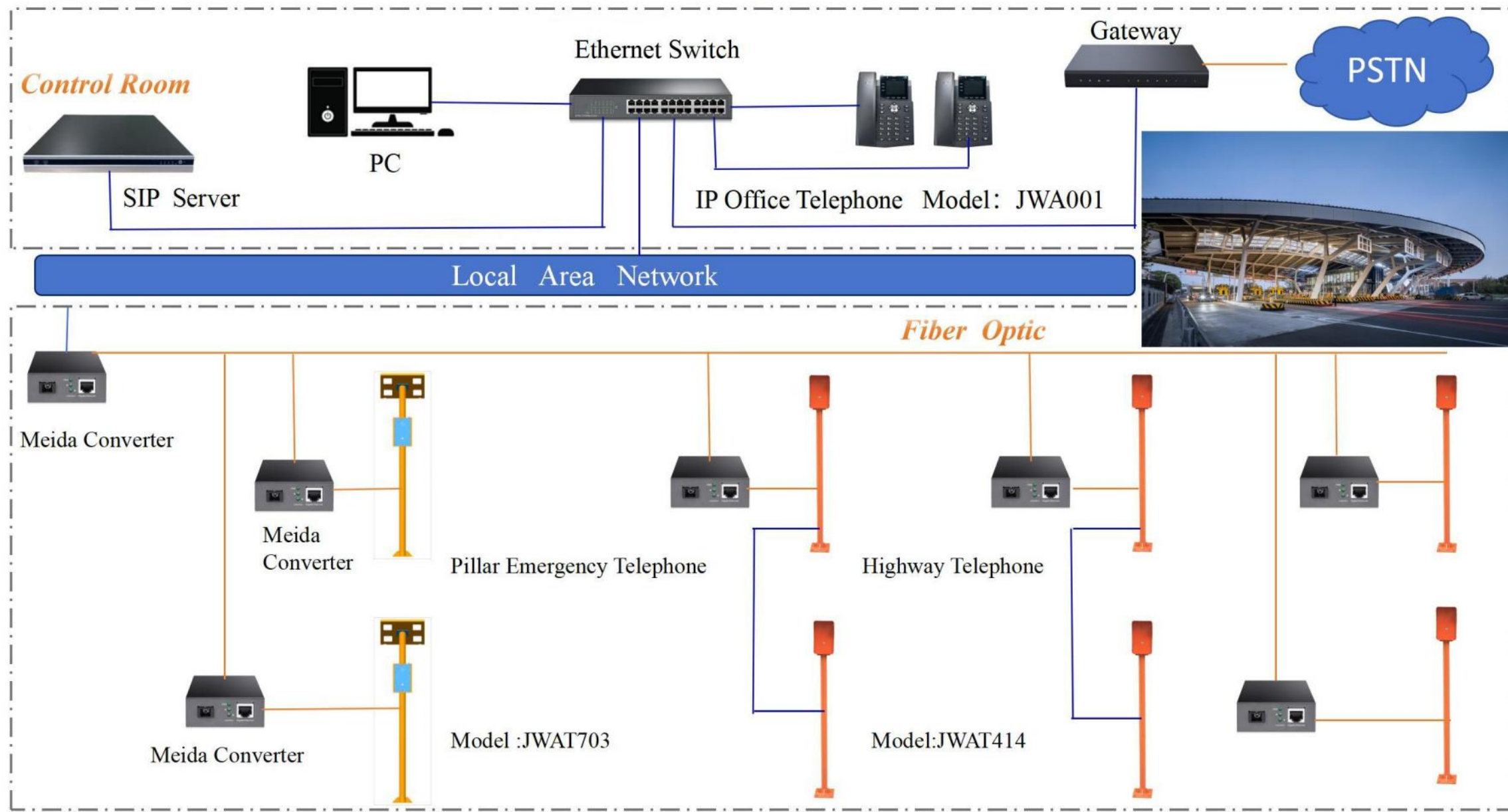
Loudspeaker
JWBY-25

Underground

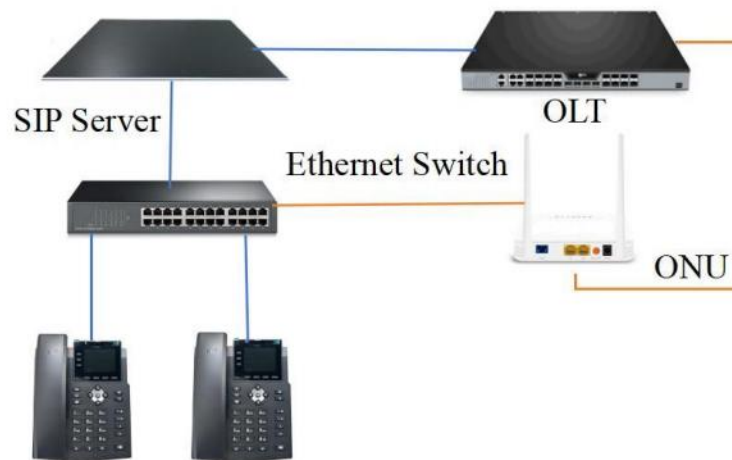
Railway Telephone System

Control Room





Control Room



Model: JWA001



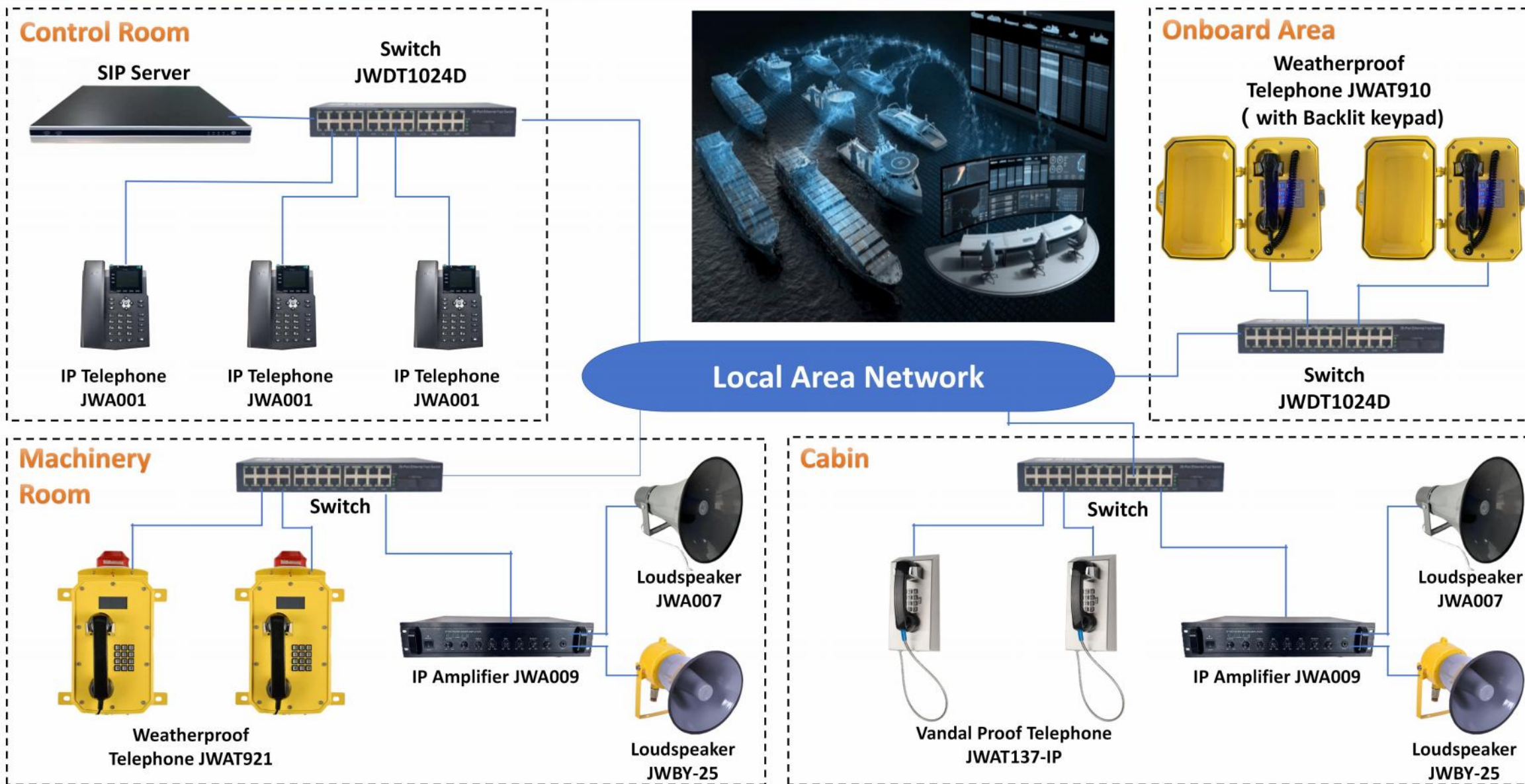
Optical Splitter

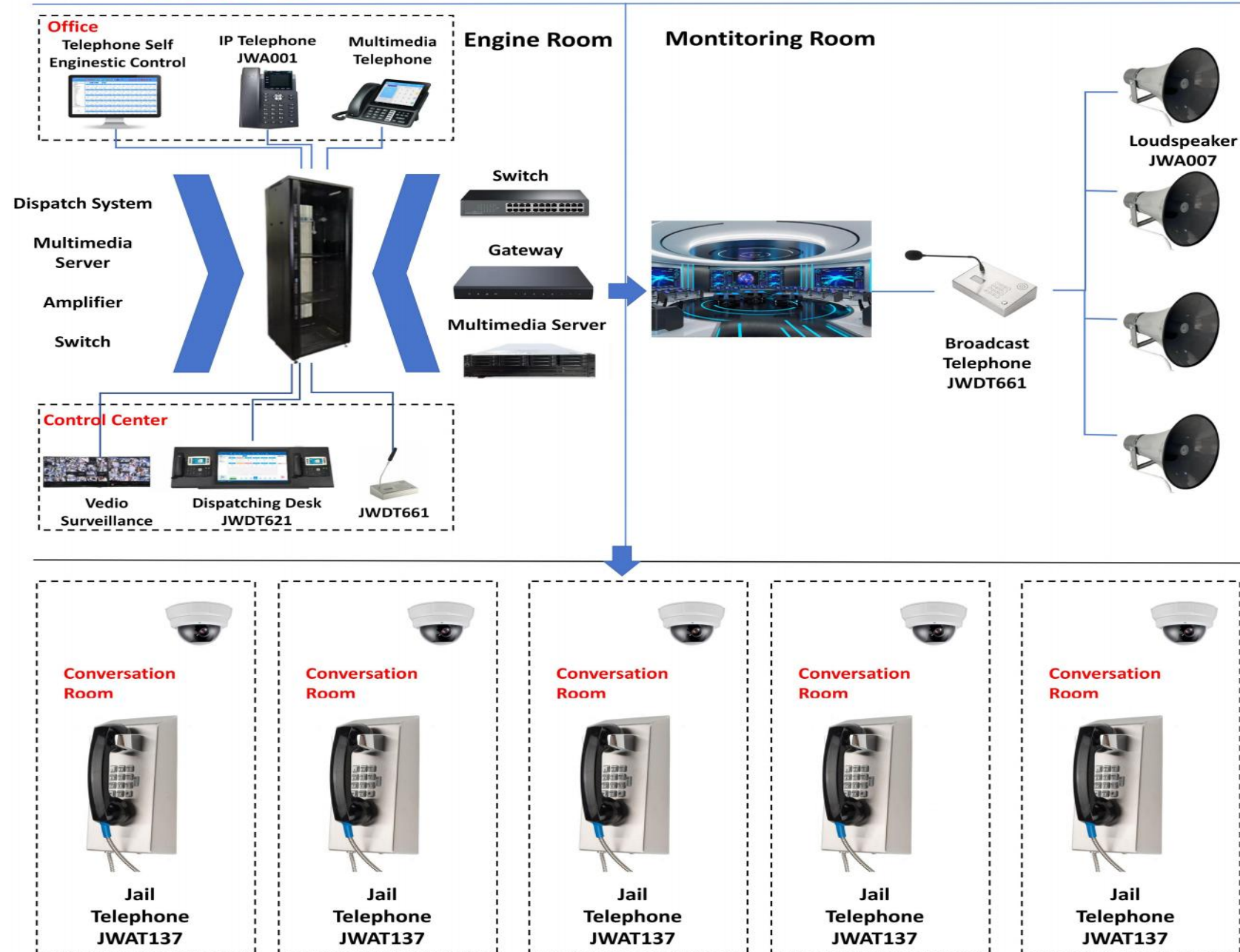
Tunnel

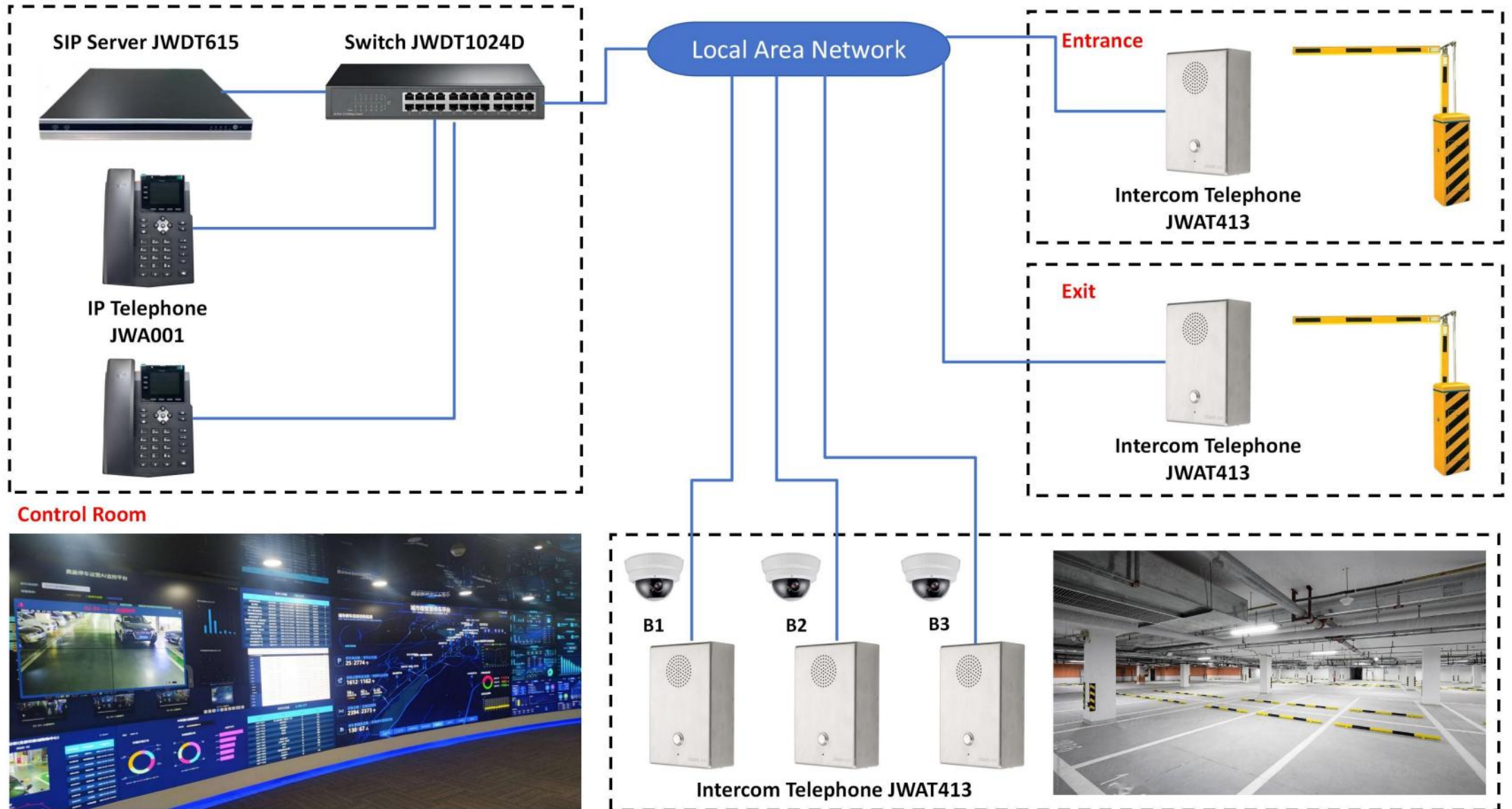


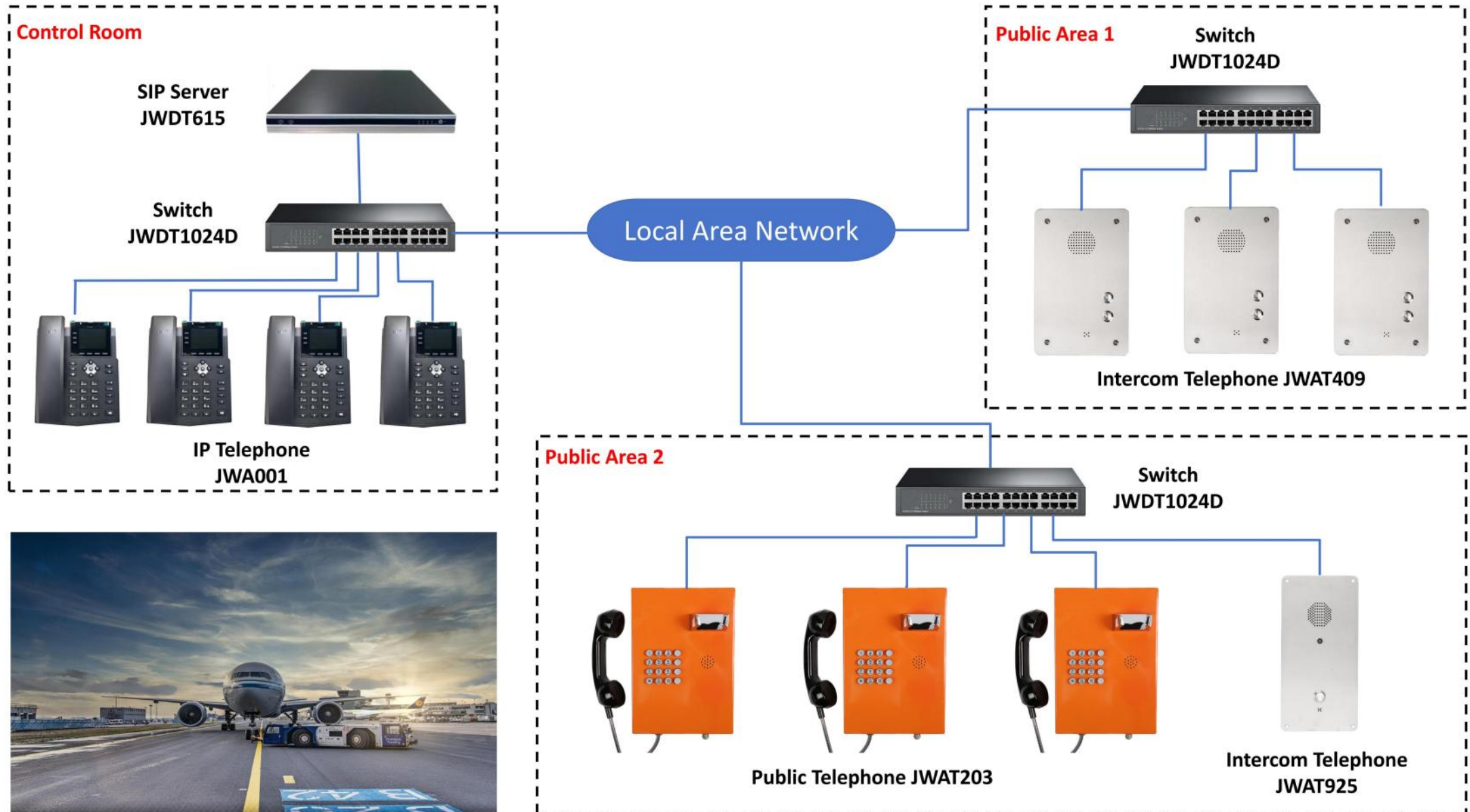
Weatherproof Telephone
Model : JWAT909

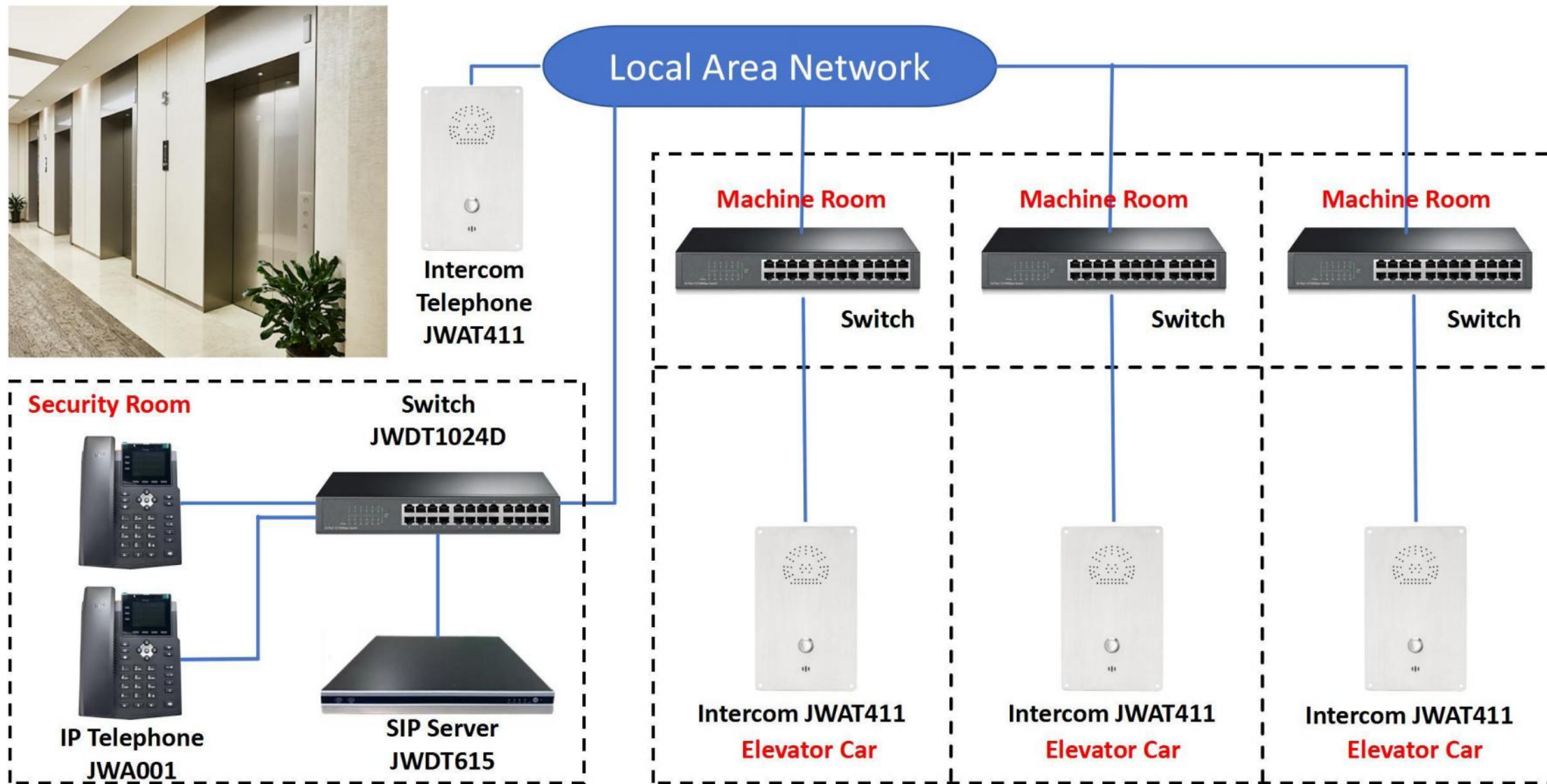
Weatherproof Telephone
Model : JWAT910

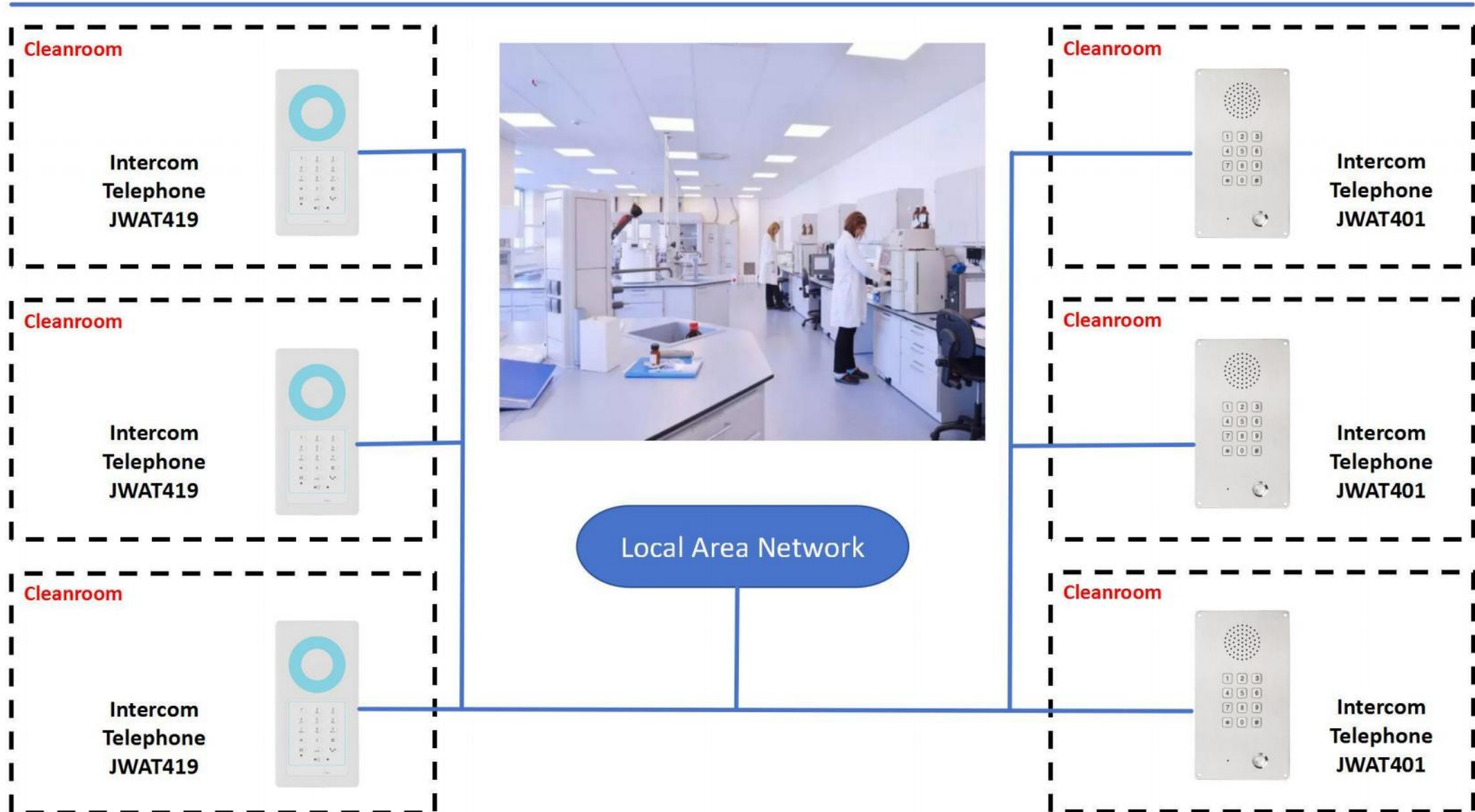












A photograph of an industrial facility, likely a refinery or chemical plant, with complex piping, storage tanks, and structural steel. The image is overlaid with a semi-transparent blue filter. The text 'Part 04' is centered over the left side of the image.

Part 04

成功案例

Successful cases

Petrochemical Project Case

JOIWO 玖沃

- ◆ Sinopec Chongqing Shale Gas Exploration and Development (270 sets)
- ◆ PetroChina Tarim Ethane to Ethylene (350 sets)
- ◆ PetroChina Ayanmu Oilfield Broadcasting System (150 sets)
- ◆ Shanxi Yanchang Petroleum Group (255 sets)
- ◆ Jinneng Chemical (Qingdao) Co., Ltd. (288sets)
- ◆ Tianchen Qixiang nylon new material (300sets)
- ◆ Fuqiang New Materials Project (268sets)
- ◆ Shanxi Gengyang Chemical Industry (195 sets)



Petrochemical plant case sharing

JOIWO 玖沃

➤ Beijing Sinopec



➤ Guiyang Coal Conveying Plant



➤ Shanxi Chemical Plant



➤ Huaian Fuqiang Project



➤ Brunei Island Chemical Plant



➤ Indonesia chemical plant



➤ Shanghai chemical plant



➤ Guizhou chemical plant



➤ Inner Mongolia Xiniao Chemical Industry



➤ Fire and Explosives Reserve



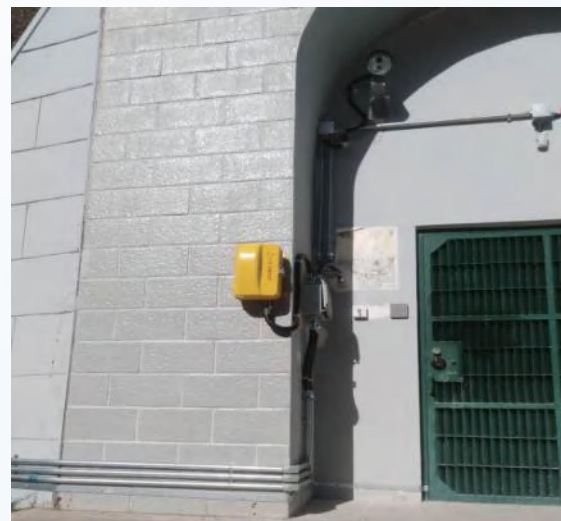
Classic case: Shandong Tianchen Qixiang new materials project

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Classic case: XX army project case

JO:WO 玖沃



Urban Demonstration Pipeline Project

JOIWO 玖沃

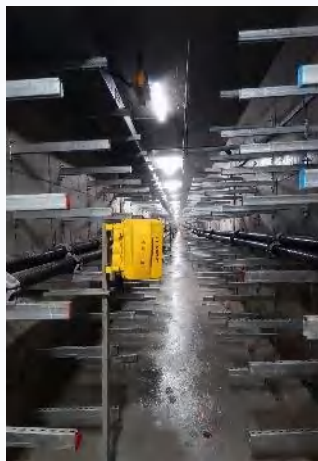
- ◆ Jiujiang Huancai City Comprehensive Pipe Gallery
(2020 Government Demonstration Pipeline Project)
- ◆ Jilin Tonghua Underground Comprehensive Pipe Gallery
(2021 Government Demonstration Pipeline Project)
- ◆ Dongguan Nancheng International Comprehensive Pipe Gallery
(2021 Government Demonstration Pipeline Project)
- ◆ Pingle Comprehensive Pipe Gallery in Nanning, Guangxi
(2019 Government Demonstration Pipeline Project)
- ◆ Hebei Shijiazhuang Zhengding Pipe Gallery
(2019 Government Demonstration Pipeline Project)



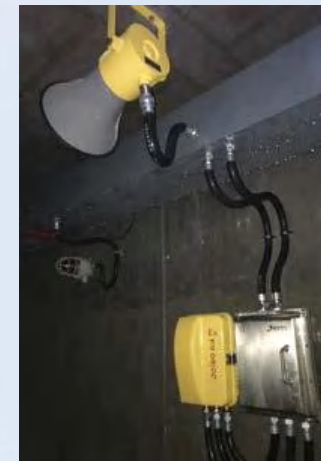
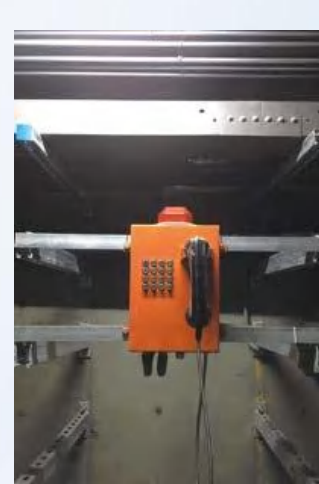
Tunnel and pipe gallery project cases

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➤ Beijing Expo Pipe Gallery ➤ Xuzhou Pipe Gallery



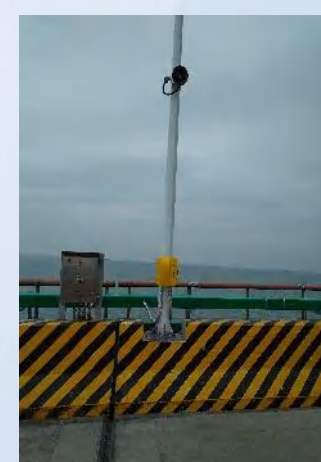
➤ Fujian Pipe Gallery ➤ Shandong Rizhao Pipe Gallery ➤ Sichuan Suining Pipe Gallery



➤ Jiangxi Jiujiang Pipe Gallery ➤ Suzhou North Pipe Gallery ➤ Liaoning Tunnel Expressway ➤ Liaoning Longdingshan Tunnel ➤ Guangxi Qinzhou Port

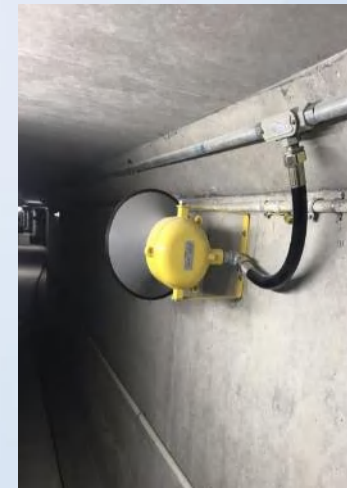
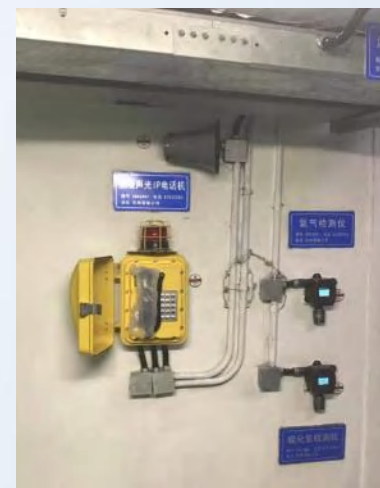
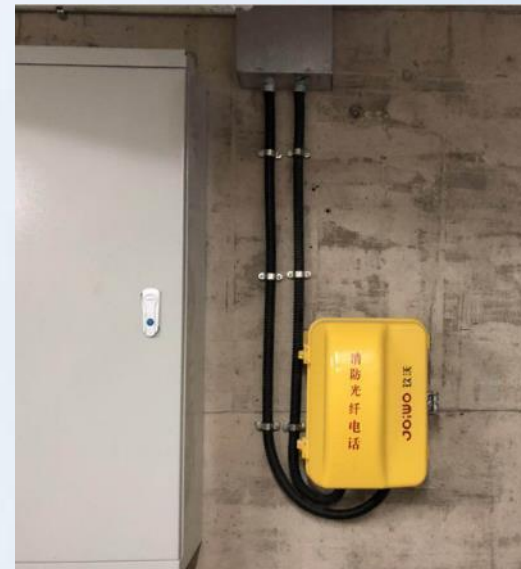


高速公路话机案例



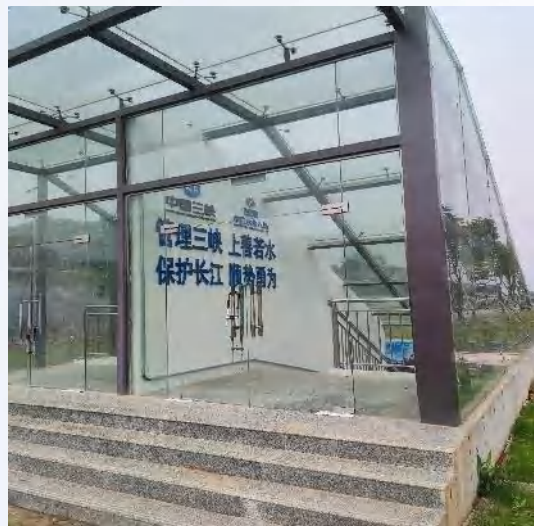
Classic case: Suzhou Municipal Demonstration Pipeline Project

JO:WO 玖沃



Classic case: Jiangxi Jiujiang Pipe Gallery Project

JOIWO 玖沃



Safety & Security Case: Jiangxi Jiujiang Pipe Gallery Project

JOIWO 玖沃



业务范围

Scope of business

A photograph of an industrial facility, possibly a refinery or chemical plant, featuring complex piping, storage tanks, and structural steel frameworks. The image is overlaid with a semi-transparent blue filter. A banner with Chinese text is visible on one of the structures.

Part 05

Market Area

JOIWO 玖沃



In the past three years, sales revenue in all regions of the world has maintained steady growth.

China
23

Europe
21

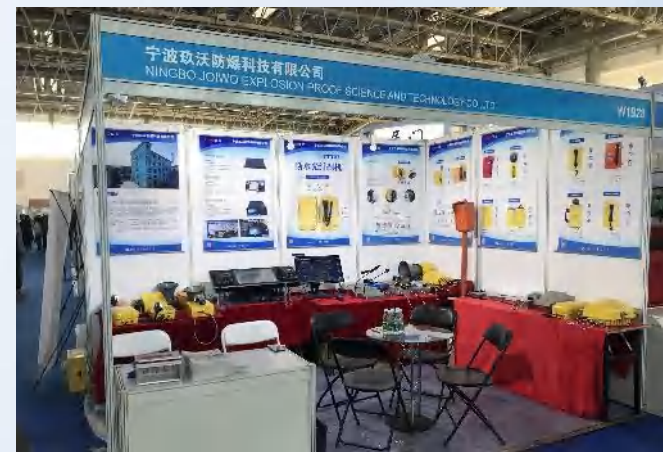
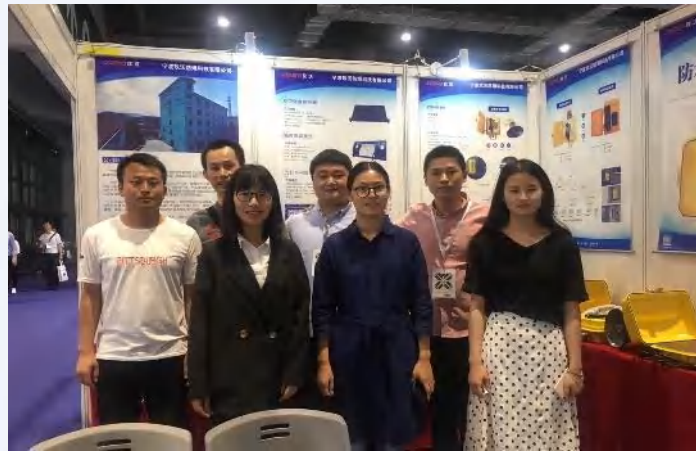
Asia-Pacific
18

Africa
13

North America
3

Domestic exhibition

JOIWO 玖沃



Communication /IT /Security exhibition

Technical Services

JOIWO 玖沃



Promise

We insist on providing customers with high-quality products and more cost-effective system solutions, and it is our purpose to provide customers with satisfactory services.

Service outlets

The headquarters and production base are in Yuyao, Zhejiang. There are many cooperative agents across the country, which can provide more convenient and better pre-sales and after-sales services in the shortest time.

Solution customization

Based on customer needs, comprehensive engineers conduct surveys at customer sites to provide system solutions that are suitable for you.

Response time

After receiving the customer's after-sales service call, we will respond within 15 minutes and arrange a skilled after-sales service team to handle the customer's after-sales problems in a timely manner.

User training

The company has a complete customer training system. After providing equipment to customers, the customer's operators will be trained to master the operation methods. It is our pursuit to provide customers with satisfactory services.



◆ Email: sales@joiwo.com

◆ TEL: 0574-5822-3610

◆ Add: No. 695, Yangming West Road, Yangming Street, Yuyao City, Zhejiang Province, China

Ningbo Joiwo Explosionproof Science & Technology Co.,Ltd